Seat	No.	:	

# NP-109

December-2015

#### B. Com., Sem.-I

CC-104: Communication in Business (Old course)

Time: 3 Hours] [Max. Marks: 70 Figures on the right indicate full marks. Instructions: (1) **(2)** Mention clearly the option you attempt. All questions are compulsory. Write a detailed note on non-verbal communication and explain its various forms. 1. (a) OR Explain the word communication by giving various definitions of it. (b) Explain the word 'oral communication' and write any four limitations of it. 4 OR What is written communication and write any four advantages of it? Write a short note on any one: (i) Body Language **(2)** Effective Communication (3) Sign Language 2. Explain the process of communication with the help of diagram. 6 OR

What is feedback? Discuss its importance in the communication channel.

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(b) Write down all the main objectives of communication in brief.

OR

Discuss any two objectives of communication in details.

(c) Write down any six differences between oral and written communication.

OR

Discuss the role of feedback in the communication process.

3. (a) Explain the difference betweens verbal and non verbal communication.

OR

Discuss the advantages and limitations of non-verbal communication in brief.

(b) Which are the physical barriers? Explain them.

OR

Write a short note on Semantic Barriers.

(c) Discuss the various tips of facing an interview.

OR

Write a brief note on the technique for a smooth handling of personal meeting as a chairperson.

4. (a) Make a précis of following passage and give it a suitable title :

Today there are 3000 million people in the world. Fifty years ago only about 2000 million people lived in it. If earth's population were evenly distributed over its land surface, there would be about 550 persons to the square mile. But Earth has vast areas of forest, mountains and desert which are almost totally uninhabited. On the other hand, it has great cities each with millions of people living in a few square miles.

To feed the fast growing population of our earth, scientists and planners have to discover new ways to produce more. One possible way is to bring more land not under cultivation. This can be done only in places where there is lot of land not used for productive purposes. In many places there is no longer possible

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all the arable land is already cultivated. A second way is to make use of new types of seeds to produce more. Already a number of new strains of paddy and wheat have been developed in different parts of the world. India is one of the countries where a lot of useful work has been done in the field of agriculture research.

- (b) Select a word on the right which is the most closely related to word on the left: 4
  - (1) Accept exclude, include, receive, reach
  - (2) Check pay, see, mention, verify
  - (3) Site see, quote, place, excite
  - (4) Industrious hardworking, industry, policy
- (c) Give the meaning of any four:
  - (1) Amicable
  - (2) Effect
  - (3) Minutes
  - (4) Abroad
  - (5) Eligible
  - (6) Credible
- 5. (a) State whether the following statements are true or false:
  - (1) The communication in which we use words is called a verbal communication.
  - (2) Communication is a one -way process.
  - (3) The word 'communication' is derived from Latin.
  - (4) More use of idioms and phrases make the communication easy to understand for a layman.
  - (5) There can be no communication without words and language.
  - (6) Only your subject related knowledge is important at the time of interview.

(b)	Fill in the blanks by using correct options:						
	(1)	1) To be is a good habit to save money. (economic/economical)					
	(2)	of anything is bad. (access/excess)					
	(3)	Rahul is going for his further studies. (abroad/aboard)					
	(4)	Success depends on hard work, not destiny. Be  (industrious/industrial)					
(c)	Mate	Match the following:					
		A		В			
	(1)	Slay	(a)	if			
	(2)	Whether	(b)	pay for a journey			
	(3)	Forward	(c)	to come further			
	(4)	Fare	(d)	to kill brutally			

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